



Competencies

Fit for Partnership with Germany

The participant has taken part in the Manager Training Programme and deepened the competencies in the following areas:

Business Administration

1. Basics in Leadership
2. Human Resource Management
3. Quality Management
4. Marketing, Logistics
5. Innovation, Change Management
6. International Project Management
7. Global Business Process Management

Foreign Economic Cooperation

8. Intercultural Management
9. Presentation of home company
10. Searching for international partners
11. Negotiations with international partners
12. Preparation of request and development of a draft contract
13. Preparation of business idea and business plan
14. Basics of German economy

The participant was trained in above mentioned topics, exchanged experiences with German managers and negotiated business cooperation with German companies.

The participant passed a final examination consisting of a multiple choice test and the elaboration and presentation of a cooperation project.